



Kainos Highlights

Assets Under Mgmt. ~\$2 billion
 Invested Equity \$2 billion +
 Total TEV \$10 billion +
 Target EBITDA \$10 - \$60 million

Types of Investments

Corporate Divestitures
 Family-Owned Businesses
 Growth Capital
 Capital Constrained Businesses
 Partnering with Management

Kainos employs a Change Capital investment strategy as a control-oriented investor with an operational focus and hands-on approach. The Firm targets investments in the following categories of the food and consumer sector:

Food & Beverage

Ingredients

CPG Marketing & Distribution

Pet Food & Products

Household Products

Beauty & Personal Care

OTC & Consumer Healthcare

Juvenile Products

CURRENT PORTFOLIO COMPANIES



JTM Foods is the leading U.S. manufacturer of handheld snack pies. JTM operates under the JJ's Bakery brand and produces pies under store brands and as a co-manufacturer for leading brands.

Initial Investment Date:
Sept 2014



Headquartered in Houston, Texas, Country Fresh is a provider of fresh-cut fruits, fresh-cut vegetables, sliced apples and snacking solutions to both the retail and foodservice channels throughout North America.

Initial Investment Date:
Mar 2017



Ferraro Foods is a specialty foodservice distributor focused on the Italian pizzeria segment that distributes food and disposable products along the U.S. East Coast. Ferraro's primary customers are independent restaurants, small regional chains and foodservice distributors.

Initial Investment Date:
May 2018



Headquartered in Oxnard, CA, Olde Thompson is a manufacturer and global supplier of private label and branded spices and spice-related housewares. Olde Thompson has key relationships in the club, grocery, mass, and specialty store channels.

Initial Investment Date:
May 2018



Kettle Cuisine is a manufacturer of fresh, clean label soups prepared in refrigerated and frozen formats. Kettle Cuisine sells its wide variety of soups into the foodservice and retail channels, from independent restaurants to national restaurant chains to regional and national retailers.

Initial Investment Date:
Aug 2015



Good2Grow is a branded kids' beverage company that sells 100% ready-to-drink ("RTD") fruit juice, vegetable juice and fortified water in plastic bottles that are adorned with unique 3-dimensional toppers featuring a variety of licensed movie and cartoon characters that are appealing to children.

Initial Investment Date:
Nov 2018

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RECENTLY EXITED COMPANIES



Earthbound Farm is a pioneer in the organic food industry and the market leader in the organic packaged salad category. The Earthbound Farm brand name is the largest non-dairy organic brand in the U.S.

Initial Investment Date: May 2009
Exit Date: Jan 2014



Fempro is a leading manufacturer and marketer of feminine care products, both for private label as well as under the Company's Incognito brand.

Initial Investment Date: Aug 2014
Exit Date: Aug 2015



Product Quest is a value-added contract and private label manufacturer of over-the-counter ("OTC") and prescription topical liquids, creams, gels, and sprays. PQ's customers include pharmaceutical and branded consumer products companies as well as leading pharmacy, dollar, mass, and grocery retailers.

Initial Investment Date: Sept 2015
Exit Date: Sept 2017



SlimFast is an iconic weight loss and meal replacement brand whose products include RTD shakes, powders, bars and snacks. Healthy Delights is a branded nutritional supplement business.

Initial Investment Date: June 2014
Exit Date: Nov 2018



InterHealth Nutraceuticals is a leading provider of branded specialty ingredients to the nutraceutical supplement, functional food, pet health and skin care industries.

Initial Investment Date: Nov 2013
Exit Date: Sept 2016



Milk Specialties provides innovative whey-based products for the sport nutrition and healthy lifestyle industries. Also, the Company's Animal Nutrition segment is a leading supplier of functional fats, proteins and carbohydrates for livestock producers worldwide.

Initial Investment Date: Dec 2011
Exit Date: Aug 2016



Trilliant Food & Nutrition is a manufacturer of coffee and other powdered beverages sold primarily in a single serve, "K-cup" format. Trilliant has a unique customer base consisting primarily of non-traditional food retailers such as discounters and home improvement.

Initial Investment Date: Jul 2015
Exit Date: Sept 2017



Florida Foods is a manufacturer of clean-label, vegetable-based curing agents, preservatives, and ingredients. Florida Food Products sells these ingredients to packaged meat manufacturers seeking a clean-label curing and preservative solution for consumers in the retail and foodservice channels.

Initial Investment Date: Oct 2016
Exit Date: Sept 2018