



### Kainos Highlights

Assets Under Mgmt. ~\$2 billion  
 Invested Equity \$2.5 billion +  
 Total TEV \$10.5 billion +  
 Target EBITDA \$10 - \$60 million

### Types of Investments

Corporate Divestitures  
 Family-Owned Businesses  
 Growth Capital  
 Capital Constrained Businesses  
 Partnering with Management

Kainos employs a Change Capital investment strategy as a control-oriented investor with an operational focus and hands-on approach. The Firm targets investments in the following categories of the food and consumer sector:

**Food & Beverage**    **Ingredients**    **CPG Marketing & Distribution**    **Pet Food & Products**    **Household Products**    **Beauty & Personal Care**    **OTC & Consumer Healthcare**    **Juvenile Products**

CURRENT PORTFOLIO COMPANIES



JTM Foods is the leading U.S. manufacturer of handheld snack pies. JTM operates under the JJ's Bakery brand and produces pies under store brands and as a co-manufacturer for leading brands.

**Initial Investment Date:**  
Sept 2014



Ferraro Foods is a specialty foodservice distributor focused on the Italian pizzeria segment that distributes food and disposable products along the U.S. East Coast. Ferraro's primary customers are independent restaurants, small regional chains and foodservice distributors.

**Initial Investment Date:**  
May 2018



good2grow is a branded kids' beverage company that sells 100% ready-to-drink ("RTD") fruit juice, vegetable juice and fortified water in plastic bottles that are adorned with unique 3-dimensional toppers featuring a variety of licensed movie and cartoon characters that are appealing to children.

**Initial Investment Date:**  
Nov 2018



Headquartered in Oxnard, CA, Olde Thompson is a manufacturer and global supplier of private label and branded spices and spice-related housewares. Olde Thompson has key relationships in the club, grocery, mass, and specialty store channels.

**Initial Investment Date:**  
May 2018



BeautyBio is a leading prestige skincare brand dedicated to making high-tech skincare transparent and accessible. The company's portfolio of clinically proven products disrupts traditional skincare, marrying topical skincare with clinical tools for a fully comprehensive skin health approach.

**Initial Investment Date:**  
Feb 2019



Kettle Cuisine is a manufacturer of fresh, clean label soups prepared in refrigerated and frozen formats. Kettle Cuisine sells its wide variety of soups into the foodservice and retail channels, from independent restaurants to national restaurant chains to regional and national retailers.

**Initial Investment Date:**  
Aug 2018



Whisps is a delicious, better-for-you cheese snack brand that meets consumer demand for clean label, high protein, low carbohydrate, and gluten free snacks. One of the best performing healthy snack items in the market, Whisps products are primarily merchandised in the deli section at grocery, club and mass stores.

**Initial Investment Date:**  
Apr 2019

Contact: Jay Desai | Partner | 214.740.7235 | [jdesai@kainoscapital.com](mailto:jdesai@kainoscapital.com)



RECENTLY EXITED COMPANIES



Earthbound Farm is a pioneer in the organic food industry and the market leader in the organic packaged salad category. The Earthbound Farm brand name is the largest non-dairy organic brand in the U.S.

**Initial Investment Date: May 2009**  
**Exit Date: Jan 2014**



Fempro is a leading manufacturer and marketer of feminine care products, both for private label as well as under the Company's Incognito brand.

**Initial Investment Date: Aug 2014**  
**Exit Date: Aug 2015**



Milk Specialties provides innovative whey-based products for the sport nutrition and healthy lifestyle industries. Also, the Company's Animal Nutrition segment is a leading supplier of functional fats, proteins and carbohydrates for livestock producers worldwide.

**Initial Investment Date: Dec 2011**  
**Exit Date: Aug 2016**



InterHealth Nutraceuticals is a leading provider of branded specialty ingredients to the nutraceutical supplement, functional food, pet health and skin care industries.

**Initial Investment Date: Nov 2013**  
**Exit Date: Sept 2016**



Trilliant Food & Nutrition is a manufacturer of coffee and other powdered beverages sold primarily in a single serve, "K-cup" format. Trilliant has a unique customer base consisting primarily of non-traditional food retailers such as discounters and home improvement.

**Initial Investment Date: Jul 2015**  
**Exit Date: Sept 2017**



Product Quest is a value-added contract and private label manufacturer of over-the-counter ("OTC") and prescription topical liquids, creams, gels, and sprays. PQ's customers include pharmaceutical and branded consumer products companies as well as leading pharmacy, dollar, mass, and grocery retailers.

**Initial Investment Date: Sept 2015**  
**Exit Date: Sept 2017**



Florida Foods is a manufacturer of clean-label, vegetable-based curing agents, preservatives, and ingredients. Florida Food Products sells these ingredients to packaged meat manufacturers seeking a clean-label curing and preservative solution for consumers in the retail and foodservice channels.

**Initial Investment Date: Oct 2016**  
**Exit Date: Sept 2018**



SlimFast is an iconic weight loss and meal replacement brand whose products include RTD shakes, powders, bars and snacks. Healthy Delights is a branded nutritional supplement business.

**Initial Investment Date: June 2014**  
**Exit Date: Nov 2018**



Headquartered in Houston, Texas, Country Fresh is a provider of fresh-cut fruits, fresh-cut vegetables, sliced apples and snacking solutions to both the retail and foodservice channels throughout North America.

**Initial Investment Date: May 2017**  
**Exit Date: Feb 2019**